

Kim Campbell

@properties®

CHRISTIE'S
INTERNATIONAL REAL ESTATE

AREAS OF EXPERTISE

- 25 years as a commercial lender & senior, C-Suite management, in financial intuitions
- 11 years in luxury residential and commercial real estate sales and marketing
- Strong background in residential historic architecture and preservation
- International clients and C-suite relocation
- Detailed knowledge of North Shore living and benefits

AWARDS AND RECOGNITIONS

- #1 Team Sales Production – @ Properties Lake Forest (2021, 2022)
- #1 Team Sales Production – BHHS Lake Forest (2020)
- Chairman's Circle – Platinum Award BHHS Chicago (2020)
- Chairman's Circle – Gold Award BHHS Chicago (2018, 2019)
- \$50+ Million Outstanding Team Award from @ Properties Lake Forest (2021)
- Individual Road to Rolex Award for outstanding sales production- @ Properties Lake Forest (2022)



EDUCATION AND DESIGNATIONS

- Bachelor of Science, Business Administration & Speech Communication – Illinois State University (Graduated with Honors)
- Masters of Banking & Finance – Wharton Business School, Stonier Graduate School of Banking University of Pennsylvania (Graduated with Honors)
- Accredited Buyers Representative
- Luxury Previews Property Specialist
- Member, North Shore/Barrington Association of Realtors
- Member, Illinois Association of Realtors and National Association of Realtors

BACKGROUND AND EXPERIENCE

Kim's education, along with her extensive banking career, provides her with a critical eye in valuation analysis and the costs associated with the of buying and selling a home. She has excellent instinct for market value with precise analytical review in pricing homes to sell. She provides market and economic insight with an extraordinary level of professionalism and a heightened level of confidentiality to all client matters. Kim has lived in the Chicago Metropolitan area for over 25 years, so her market knowledge and detailed understanding of the north shore is unsurpassed. She has extensive knowledge of historic architecture, and actively engages in property research for these world class estate in the marketing and presentation of the property. Kim has worked with many C-Suite clients, selling their homes or introducing them to the north shore. In her prior career, she was an Executive Vice President, overseeing areas of management, trust, sales, and marketing of a \$2 Billion-dollar multi-state banking group.

STRONG TIES WITH THE COMMUNITY

Kim is a long-term resident of the Chicago metropolitan area and a 14-year resident of Lake Forest with strong ties to the community through a variety of charitable and civic organizations:

- Member, Chicago Club Member (1997-Present)
- Founding Board Member & Treasurer, In the Realm of Senses (2017-2022)
- Committee Member, Ragsdale Foundation (2010-Present)
- Member Junior Garden Club of Lake Forest (2018-Present)
- Board Member, Lake Forest High School APT (2014-2018)
- Board Member, Lake Forest Symphony (2017-2020)
- Board Member, Lake Forest High School Applause (2018-2022)

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